# MTAC MAIL PREP \& ENTRY FOCUS GROUP 

## MTAC MAIL PREP \& ENTRY FOCUS GROUP: FIRST-CLASS MAIL

## ACTION ITEMS

## SERVICE PERFORMANCE

## FCM IMPROVEMENT INITIATIVES

## REMITTANCE MAIL

## DELIVERY \& CUSTOMER SERVICE OPERATIONS

OPEN DISCUSSION

## ACTION ITEMS

Provide definition and examples of "Unable to Assign" failures (from End-to-End visualization)

Provide breakdown of transit failures by air vs. surface (\% volume)
Provide refresher training for carriers on UAA/endorsements
Investigate Moved Left No Address (MLNA) and COA process for carriers; potential to automate MLNA

Request for a delivery representative to present new scanner information to UG5

Provide definition and examples of "Unable to Assign" failures (from End-to-End visualization)

## Currently 15 major failure categories for FCM

Failures identified as "Unable to Assign" do not meet the scanning logic requirements to be classified in one of these categories

Failed Pieces FC Presort Letters and Flats Combined
Score IV FY19 Q3 QTD

| Total Selected | Processing Failed | Overall Failed | Total | Processing Score | Last Mile Impact |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | $357,097,382$ | $529,391,186$ | $8,975,066,614$ | $96.02 \%$ | $-1.92 \%$ |

Segment

| First Mile | Origin Processing | Transit | Destination Processing |
| :--- | :--- | :--- | :--- |


|  | $0.79 \%$ | $47.23 \%$ | $7.22 \%$ |  |
| :---: | :---: | :---: | :---: | :---: |
| $1.30 \%$ | $(4,193,612 \mathrm{pcs})$ | $(250,025,346 \mathrm{pcs})$ | $(38,200,558 \mathrm{pcs})$ | $32.55 \%$ |
| $(6,906,084 \mathrm{pcs})$ |  | Unable to Assign $\mid 10.62 \%(56,200,302 \mathrm{pcs})$ | $(172,293,804 \mathrm{pcs})$ |  |

## Provide breakdown of transit failures by air vs. surface (\% volume)

$\square$

## SERVICE PERFORMANCE

Commercial First-Class Mail® FY 15 thru FY 19TD Performance By Quarter


First-Class Mail® (Letters) Score Trend


| Q4TD thru 8/16/19 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Presort Overnight | 324,642,561 | 98.63\% | -1.98\% | 96.65\% | 96.80\% | 318,761,700 | 1.84\% | 96.17\% | 0.48\% |
| Presort 2-Day | 602,031,773 | 97.67\% | -2.10\% | 95.58\% | 96.50\% | 603,661,130 | -0.27\% | 95.36\% | 0.22\% |
| Presort 3-to-5-Day | 2,283,035,492 | 95.98\% | -1.89\% | 94.09\% | 95.25\% | 2,082,246,666 | 9.64\% | 92.74\% | 1.35\% |
| 3-Day | 2,270,094,305 | 95.98\% | -1.89\% | 94.09\% | 95.25\% | 2,070,998,746 | 9.61\% | 92.73\% | 1.35\% |
| 4-Day | 12,352,199 | 97.38\% | -1.53\% | 95.85\% | 95.25\% | 10,806,238 | 14.31\% | 95.33\% | 0.52\% |
| 5-Day | 588,988 | 78.93\% | -2.91\% | 76.02\% | 95.25\% | 441,682 | 33.35\% | 78.98\% | -2.95\% |
| Presort Total | 3,209,709,826 |  |  | 94.63\% | 96.00\% | 3,004,669,496 | 6.82\% | 93.63\% | 1.00\% |

Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM.


| Q4TD thru 8/16/19 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Presort Overnight | 2,379,796 | 91.56\% | -6.31\% | 85.24\% | 96.80\% | 2,020,208 | 17.80\% | 85.01\% | 0.23\% |
| Presort 2-Day | 8,323,325 | 92.08\% | -6.00\% | 86.08\% | 96.50\% | 7,923,089 | 5.05\% | 85.70\% | 0.38\% |
| Presort 3-to-5-Day | 28,236,679 | 89.79\% | -5.99\% | 83.80\% | 95.25\% | 25,950,889 | 8.81\% | 82.43\% | 1.37\% |
| 3-Day | 28,125,106 | 89.78\% | -6.00\% | 83.78\% | 95.25\% | 25,845,213 | 8.82\% | 82.40\% | 1.38\% |
| 4-Day | 109,210 | 92.63\% | -3.71\% | 88.92\% | 95.25\% | 103,549 | 5.47\% | 90.12\% | -1.20\% |
| 5-Day | 2,363 | 91.45\% | -3.71\% | 89.80\% | 95.25\% | 2,127 | 11.10\% | 90.12\% | -0.32\% |
| Presort Total | 38,939,800 |  |  | 84.38\% | 96.00\% | 35,894,186 | 8.48\% | 83.30\% | 1.08\% |

[^0]
## FCM IMPROVEMENT INITIATIVES

## Utilize exception reporting tools

- Early Warning System - tracks container scans to identify opportunities
- Surface Visibility Late Containers - tracks container timeliness
- Trips on Time - tracks status of each trip according to planned schedule
- Containers At Risk - tracks containers at risk of not meeting service


## REMITTANCE MAIL

## REMITTANCE PERFORMANCE

- Internal Remittance cycle times remain strong; post spring survey
- Overall internal Remittance service performance remains strong
- Focus on reducing delayed Remittance volumes within our system
- Next Remittance survey begins 10/21/2019


## CONTINUOUS IMPROVEMENT ACTIONS

- Heavy emphasis to reduce handoff times
- Continued focus on improving cycle times for 3 day pairs
- Improve quality of local Remittance Mail Council meetings


## CALLER VISIBILITY INITIATIVE

- 7 additional pilot sites identified
- Rollout delayed due to improvements to incorporate
- National implementation projection in 2020


## REMITTANCE MAIL REDIRECT (RMR)

- Operational pilot testing continuing in Sioux City, IA
- Working with engineering systems to improve RMR onboarding process
- HQ Operations working on standard work instructions


## DELIVERY \& CUSTOMER SERVICE OPERATIONS

| Area | 6-Apr | 6-Jul | 3-Aug | 24-Aug | Trend |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Metro | $-1.8 \%$ | $-1.6 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Eastern | $-1.1 \%$ | $-1.6 \%$ | $-1.1 \%$ | $-1.2 \%$ |  |
| Great Lakes | $-1.5 \%$ | $-1.6 \%$ | $-1.5 \%$ | $-1.1 \%$ |  |
| Northeast | $-1.7 \%$ | $-1.4 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Pacific | $-0.9 \%$ | $-1.2 \%$ | $-0.9 \%$ | $-0.7 \%$ |  |
| Southern | $-1.4 \%$ | $-1.1 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| Western | $-1.2 \%$ | $-0.9 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| National | $-1.4 \%$ | $-1.3 \%$ | $-1.3 \%$ | $-1.2 \%$ |  |


| Color Key |  |
| :--- | :--- |
| $\square$ | Last Mile Failure Rate GT 0\% |
| $\square$ | Last Mile Failure Rate -1 to $0 \%$ |
| $\square$ | Last Mile Failure Rate -10 to $-5 \%$ |
| $\square$ | Last Mile Failure Rate $<-10 \%$ |
| $\square$ |  |




Mail Category




## Misdelivery Strategies

- Pilot Sites
- Wicker Park Carrier Annex in Chicago
- North Philadelphia in Philadelphia Metro
- Develop SOP, Service Talk, Log \& SWI
- National Deployment Geo-Alert
- October 2019

Provide refresher training for carriers on UAA/endorsements

Develop and condense training module, Returned and Undeliverable Mail, into a series to standup talks

Investigate Moved Left No Address (MLNA) and COA process for carriers; potential to automate MLNA
Request for a delivery representative to present new scanner information to UG5

Currently under review
Carriers get notification of a COA (PS 3575) by the customer or create an Employee Generated COA (PS 3575-ZX) for MLNA

## QUESTIONS



## MTAC MAIL PREP \& ENTRY FOCUS GROUP: MARKETING MAIL

## ACTION ITEMS

## SERVICE PERFORMANCE

## FAST / DROP SHIPMENTS

## DELIVERY \& CUSTOMER SERVICE OPERATIONS

## OPEN DISCUSSION

## ACTION ITEMS

Industry to provide specific examples of DSCF service inconsistencies

Provide container visibility trend at next MTAC and monitor performance in UG3 (FAST) meetings

Provide volume trend of DSCF and DNDC entry (potential shift due to pricing)

Provide update on GPS / transportation project at next MTAC
Provide document showing UAA process for carriers (handling endorsed vs. unendorsed)

## Industry to provide specific examples of DSCF service inconsistencies

## Provide container visibility trend at next MTAC and monitor

 performance in UG3 (FAST) meetings| Marketing Mail LETTERS |  |  |
| :---: | :---: | :---: |
| Entry Type | Total Containers | $\%$ Containers <br> with Scan |
| DSCF | 571,752 | $91.32 \%$ |
| ORIGIN | 124,344 | $59.65 \%$ |
| DNDC | 102,183 | $93.82 \%$ |
| ASF | 8,769 | $95.51 \%$ |
| DDU | 58 | $70.69 \%$ |
| Grand <br> Total | 807,106 | $86.80 \%$ |



## Provide container visibility trend at next MTAC and monitor

 performance in UG3 (FAST) meetings| Marketing Mail FLATS |  |  |
| :---: | :---: | :---: |
| Entry Type | Total Containers | \% Containers <br> with Scan |
| DSCF | 230,514 | $93.52 \%$ |
| ORIGIN | 73,546 | $77.68 \%$ |
| DNDC | 59,516 | $95.75 \%$ |
| DDU | 25,549 | $53.97 \%$ |
| DFSS | 14,716 | $98.34 \%$ |
| ASF | 7,396 | $96.44 \%$ |
| ADC | 4 | $100.00 \%$ |
| Grand <br> Total | 411,241 | $88.77 \%$ |



## Action Items

## Provide volume trend of DSCF and DNDC entry (potential shift due to pricing)

USPS Marketing Mail - LETTERS


## Provide volume trend of DSCF and DNDC entry (potential shift due to pricing)

USPS Marketing Mail - FLATS


## Provide update on GPS / transportation project at next MTAC



## Trailer Visibility (TV)

- SIT 8/15
- CAT 8/21
- Pilot test $8 / 27-8 / 29$
- Live pilot 9/28

Mailer Transportation Visibility (MTV)

- Bi-monthly mailer transportation data meetings with industry
- 4th pilot planned with ALG Worldwide Logistics


## SERVICE PERFORMANCE

USPS Marketing Mail® FY 15 thru FY 19TD Performance
By Quarter


Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach, whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting
September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.

USPS Marketing Mail®® Destination Entry FY 15 to FY 19TD Performance
By Quarter


Note: DSCF = Three-To-Five-Day, DNDC = Five-Day-And-Above

Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach, whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.


| $\begin{aligned} & \text { Q4TD thru } \\ & 8 / 16 / 19 \end{aligned}$ | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Letters | 3,780,711,107 | 97.44\% | -1.36\% | 96.08\% | 91.80\% | 3,902,091,813 | -3.11\% | 95.18\% | 0.89\% |
| NDC Letters | 577,161,728 | 96.56\% | -1.03\% | 95.52\% | 91.80\% | 540,874,469 | 6.71\% | 95.27\% | 0.25\% |
| E2E Letters | 532,171,936 | 76.63\% | -0.96\% | 75.66\% | 91.80\% | 543,557,303 | -2.09\% | 75.41\% | 0.25\% |
| 3-Day | 2,499,641,232 | 97.13\% | -1.28\% | 95.85\% | 91.80\% | 2,669,307,942 | -6.36\% | 94.94\% | 0.91\% |
| 4-Day | 1,378,694,183 | 97.46\% | -1.49\% | 95.97\% | 91.80\% | 1,346,775,666 | 2.37\% | 94.99\% | 0.97\% |
| 5-Day | 646,945,075 | 95.80\% | -1.02\% | 94.77\% | 91.80\% | 612,108,991 | 5.69\% | 94.32\% | 0.45\% |
| 6-10 Day | 347,457,669 | 70.05\% | -0.94\% | 69.11\% | 91.80\% | 339,701,277 | 2.28\% | 68.38\% | 0.73\% |
| 11+ Day | 17,306,612 | 82.37\% | -0.96\% | 81.41\% | 91.80\% | 18,629,709 | -7.10\% | 87.28\% | -5.87\% |
| Total | 4,890,044,771 |  |  | 93.79\% | 91.80\% | 4,986,523,585 | -1.93\% | 93.04\% | 0.75\% |

[^1]

| Q4TD thru 8/16/19 | Total Pieces Measured | Processing On-Time | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Flats | 683,725,377 | 97.52\% | -2.67\% | 94.85\% | 91.80\% | 719,344,404 | -4.95\% | 94.35\% | 0.50\% |
| NDC Flats | 126,123,429 | 96.05\% | -2.02\% | 94.03\% | 91.80\% | 126,905,804 | -0.62\% | 94.12\% | -0.09\% |
| E2E Flats | 74,670,853 | 68.56\% | -2.17\% | 66.39\% | 91.80\% | 80,979,689 | -7.79\% | 70.27\% | -3.89\% |
| 3-Day | 380,270,200 | 97.18\% | -2.63\% | 94.54\% | 91.80\% | 390,108,598 | -2.52\% | 93.99\% | 0.56\% |
| 4-Day | 314,249,628 | 97.43\% | -2.71\% | 94.72\% | 91.80\% | 344,605,328 | -8.81\% | 94.23\% | 0.49\% |
| 5-Day | 134,318,625 | 95.10\% | -2.02\% | 93.08\% | 91.80\% | 135,721,362 | -1.03\% | 93.06\% | 0.02\% |
| 6-10 Day | 52,553,656 | 63.81\% | -1.92\% | 61.89\% | 91.80\% | 53,517,194 | -1.80\% | 64.43\% | -2.54\% |
| 11+ Day | 3,127,550 | 67.55\% | -4.83\% | 62.72\% | 91.80\% | 3,277,415 | -4.57\% | 88.51\% | -25.80\% |
| Total | 884,519,659 |  |  | 92.33\% | 91.80\% | 927,229,897 | -4.61\% | 92.22\% | 0.12\% |

[^2]| Score | Overall | Processing | LMI |
| :---: | :---: | :---: | :---: |
| FSS Zone On Time Rate | $91.62 \%$ | $94.42 \%$ | $-2.80 \%$ |
| Non-FSS Zone On Time <br> Rate | $92.82 \%$ | $95.12 \%$ | $-2.30 \%$ |

## FAST / DROP SHIPMENTS

In the past 4 weeks, $\mathbf{\approx 2 8 \%}$ of appointments were no shows

- 26,971 of 97,484 total appointments

No shows utilize available appointment slots and volume

BMS reengaged for outreach to top opportunity mailers/schedulers
$>$ Eliminate/minimize no shows by adjusting appointment times or cancelling unneeded
 appointments

Request for volunteers to partner for no show and mail content improvements

- Send scheduler ID / mailer name / CRID to Christian.M.Rivera@usps.gov


## Example data: 06/05-07/05, mailer/CRID = 12.7\% no shows (354 no shows of 2790 appointments); breakdown by day of week and appointment details:

| Row Labels |  | Sum of NO SHOW BY DAY |
| :---: | :---: | :---: |
| SUN | 29 | Sum of \% NO SHOW PER DAY/MAILER |
| MON | 54 | $7.82 \%$ |
| TUE | 67 | $18.11 \%$ |
| WED | 38 | $23.46 \%$ |
| THU | 46 | $11.52 \%$ |
| FRI | 39 | $14.81 \%$ |
| SAT | 81 | $11.93 \%$ |
| Grand Total | $\mathbf{3 5 4}$ | $12.35 \%$ |


| APPT_ID | APPT_DTM | FAC_ID | FAC_NAME | LCLE_KEY | NASS_CODE | MLR_ID | MLR_NAME |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 124111111 | 2019-06-19 11:00:00 | 100067441 | WASHINGTON NDC | V24594 | $20 Z$ |  |  |
| 124222222 | 2019-06-14 13:00:00 | 100101534 | SEMINOLE | 003322 | 32 H |  |  |
| 124433333 | 2019-06-21 07:00:00 | 100101556 | LITTLE ROCK P\&DC ANNEX | 003198 | 720AX |  |  |

## DELIVERY \& CUSTOMER SERVICE OPERATIONS

| Area | 6-Apr | 6-Jul | 3-Aug | 24-Aug | Trend |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Metro | $-1.8 \%$ | $-1.6 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Eastern | $-1.1 \%$ | $-1.6 \%$ | $-1.1 \%$ | $-1.2 \%$ |  |
| Great Lakes | $-1.5 \%$ | $-1.6 \%$ | $-1.5 \%$ | $-1.1 \%$ |  |
| Northeast | $-1.7 \%$ | $-1.4 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Pacific | $-0.9 \%$ | $-1.2 \%$ | $-0.9 \%$ | $-0.7 \%$ |  |
| Southern | $-1.4 \%$ | $-1.1 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| Western | $-1.2 \%$ | $-0.9 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| National | $-1.4 \%$ | $-1.3 \%$ | $-1.3 \%$ | $-1.2 \%$ |  |


| Color Key |  |
| :--- | :--- |
| $\square$ | Last Mile Failure Rate GT 0\% |
| $\square$ | Last Mile Failure Rate -1 to $0 \%$ |
| $\square$ | Last Mile Failure Rate -5 to $-1 \%$ |
| $\square$ | Last Mile Failure Rate -10 to $-5 \%$ |
| $\square$ | Last Mile Failure Rate $<-10 \%$ |



Mail Category


QTD LMI Failure Rate Marketing Bundle Flats




## National BV Score by Area - Delivery Unit Level - QTD

|  |  | National Delivery Date | ry Unit Bundle Visibility Pange: 7/1/2019-8/27/20 | Performance 2019 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Area | Overall DU Score OFD / Expected New Bundles* | Improvement To SPLY | \% Bundles Distributed | Improvement To SPLY | DU with Inventory Complete Scan \% | Improvement To SPLY |
| NATIONAL | 94.00\% | 2.90\% | 96.30\% | 2.30\% | 97.70\% | 0.40\% |
| PACIFIC | 95.20\% | 4.20\% | 97.50\% | 3.00\% | 97.50\% | 0.60\% |
| SOUTHERN | 95.10\% | 2.70\% | 97.20\% | 2.40\% | 98.10\% | -0.10\% |
| GREAT LAKES | 94.80\% | 0.00\% | 97.00\% | 0.40\% | 97.50\% | -0.70\% |
| EASTERN | 94.30\% | 0.20\% | 96.30\% | 0.30\% | 97.90\% | -0.60\% |
| WESTERN | 94.20\% | 1.80\% | 96.50\% | 0.80\% | 97.80\% | 0.20\% |
| CAPITAL METRO | 92.90\% | 11.00\% | 94.80\% | 8.90\% | 98.00\% | 2.80\% |
| NORTHEAST | 90.10\% | 5.30\% | 93.60\% | 3.40\% | 96.50\% | 1.70\% |

[^3]| $\begin{aligned} & \substack{52898 \\ 508 \\ 508} \end{aligned}$ | National Total DDU Container Scan - QTR 3 <br> —National Tota |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 52\% | 51\% |
|  | 50\% |  |  |
|  | Appil | mav |  |


| Area | Total Sum of All Containers | Total Sum of Containers <br> with Scans | QTR 3 Total |
| :--- | :---: | :---: | :---: |
| CAPITAL METRO | 5114 | 1978 | $39 \%$ |
| EASTERN | 10269 | 5448 | $53 \%$ |
| GREAT LAKES | 5264 | 2559 | $49 \%$ |
| NORTHEAST | 8111 | 3387 | $42 \%$ |
| PACIFIC | 9819 | 5512 | $56 \%$ |
| SOUTHERN | 16031 | 8643 | $54 \%$ |
| WESTERN | 9978 | 5492 | $55 \%$ |
| National Total | 64586 | 33019 | $51 \%$ |

## Example:



|  | Total Sum of All Containers | Total Sum of Containers with Scans | QTR 3 Total |
| :--- | :---: | :---: | :---: |
| District | 1759 | 585 | $33.3 \%$ |
| ATLANTA | 915 | 393 | $43.0 \%$ |
| BALTIMORE | 660 | 242 | $36.7 \%$ |
| CAPITAL | 281 | 200 | $71.2 \%$ |
| GREATER S CAROLINA | 282 | 204 | $72.3 \%$ |
| GREENSBORO | 130 | 80 | $61.5 \%$ |
| MID-CAROLINAS | 627 | 163 | $26.0 \%$ |
| NORTHERN VIRGINIA | 460 | 111 | $24.1 \%$ |
| RICHMOND | 5114 | 1978 | $38.7 \%$ |
| Capital Metro Total |  |  |  |

## Provide document showing UAA process for carriers (handling endorsed vs. unendorsed)

- DEC - Deceased*
- No Record*
- NMR - No Mail Receptacle
- REF - Refused
- TA - Temporarily Away
- VAC - Vacant (occupant mail only; endorsed address service, requested return postage guaranteed, or forwarding and return postage guaranteed)
- ANK - Attempted Not Known
- IA - Insufficient Address
- ILL - Illegible
- NSN - No Such Number
- NSS - No Such Street
- UTF - Unable to Forward
- UAA - Undeliverable as Addressed
- UNC - Unclaimed


## QUESTIONS



## MTAC MAIL PREP \& ENTRY FOCUS GROUP: PACKAGES

## ACTION ITEMS

## DELIVERY \& CUSTOMER SERVICE OPERATIONS

## OPEN DISCUSSION

## ACTION ITEMS

Provide FAST no-shows and mail content data by shipper and partner with industry for improvement

Provide complete list of MDD/IMD/RFS/CFS codes and the timeline for alignment

Request for a list of package sortation delivery units (approximately 7,000)

## Provide FAST no-shows and mail content data by shipper and

 partner with industry for improvementIn the past 4 weeks, $\mathbf{\approx 2 8 \%}$ of appointments were no shows

- 26,971 of 97,484 total appointments

No shows utilize available appointment slots and volume

BMS reengaged for outreach to top opportunity mailers/schedulers

> Eliminate/minimize no shows by adjusting appointment times or cancelling unneeded appointments
(continued) Provide FAST no-shows and mail content data by shipper and partner with industry for improvement
Request for volunteers to partner for no show and mail content improvements

- Send scheduler ID / mailer name / CRID to Christian.M.Rivera@usps.gov
(continued) Provide FAST no-shows and mail content data by shipper and partner with industry for improvement
Example data: 06/05-07/05, mailer/CRID = 12.7\% no shows (354 no shows of 2790 appointments); breakdown by day of week and appointment details:



## DELIVERY \& CUSTOMER SERVICE OPERATIONS

| Nixie Code | Letters | Flats | Packages |  |
| :---: | :---: | :---: | :---: | :---: |
| Q - Not Deliverable As Addressed | 53.18\% | 61.78\% | 18.33\% | $\rightarrow$ |
| A - Attempted Not Known | 23.27\% | 17.33\% | 6.45\% | Roll up of Q |
| I- Insufficient Address | 10.56\% | 8.72\% | 4.25\% | $\square$ Delivery Suspended to Commercial Mail Receiving |
| N - No Such Number | 3.71\% | 3.19\% | 1.87\% | Agency |
| M - No Mail Receptacle | 3.59\% | 2.98\% | 1.53\% | $\square$ No Such Office in State |
| U - Unclaimed | 3.06\% | 1.85\% | 4.31\% | No Such Office in State |
| S - No Such Street | 1.36\% | 1.19\% | 0.66\% | $\square$ Outside Delivery Limits |
| R - Refused | 0.83\% | 1.74\% | 62.21\% | $\square$ Returned for Better Address |
| P - Deceased | 0.28\% | 1.18\% | 0.37\% | $\square$ Returned for Postage |
| E - In Dispute | 0.08\% | 0.01\% | 0.01\% | $\square$ Returned to Sender, Mail piece Contains |
| L - Illegible | 0.07\% | 0.02\% | 0.01\% | Returned to Sender, Mail piece Contains Nonmalleable Contents |
| Grand Total | 100.0\% | 100.0\% | 100.0\% | Returned to Sender Due to Addressee's Violation of Postal False Representation Law <br> $\square$ Returned to Sender Due to Addressee's Violation of Postal Lottery Law Temporarily Away Undeliverable as Addressed, Missing PMB or \# Sign |

## Misdelivery Strategies

- Pilot Sites
- Wicker Park Carrier Annex in Chicago
- North Philadelphia in Philadelphia Metro
- Develop SOP, Service Talk, Log \& SWI
- National Deployment Geo-Alert
- October 2019


## PACKAGE SHIPPERS DELIVERED FIRST ATTEMPT



Total Pieces Scanned (YTD 2019 WK 47)
$\%$ Delivered $1^{\text {st }}$ Attempt

|  | Attempt |
| :--- | ---: |
| CAPITAL METRO | $97.94 \%$ |
| EASTERN | $97.92 \%$ |
| GREAT LAKES | $97.84 \%$ |
| NORTHEAST | $97.05 \%$ |
| PACIFIC | $97.87 \%$ |
| SOUTHERN | $97.70 \%$ |
| WESTERN | $97.58 \%$ |
| TOTAL | $\mathbf{9 7 . 6 8 \%}$ |

## Package Service Performance <br> (YTD 2019 thru WK 47) <br> 99.61\% <br> (FDS + Attempt)

| IMD |  | MDD |  |
| :---: | :---: | :---: | :---: |
| Return to Sender Reason Code | Event Code | Return to Sender Reason Code | Event Code |
| No Such Number | 21 | No Such Number | 21 |
| Insufficient Address | 22 | Insufficient Address | 22 |
| Unable To Forward | 23 | Unable To Forward / Forward Expired | 23 |
| Addressee Unknown | 25 | Addressee Unknown | 25 |
| Vacant | 26 | Vacant | 26 |
| Deceased | 28 | Deceased | 28 |
| Other | 29 | Returned for Other Reason | 29 |
| Forward Expired | 24 | Refused | 4 |
| Unclaimed | 27 | Return to Post Office for Address Verification | 70 |

## Provide complete list of MDD/IMD/RFS/CFS codes and the timeline for alignment

IMD On-Street doesn't match MDD On-Street menu and there are no plans to update due to:

- Technical limitations of IMD
- Costs to develop On-Street software to work on IMD
- We discourage use of IMD for street delivery
- MDD will replace IMD in back office starting February/March 2020

MDD is piloting In-Office software and future plans to add another 1,000 devices to pilot before deploying nationwide

Event codes for same events already match across devices and that is handled by PTR

Request for a list of package sortation delivery units (approximately 7,000)

4,167 PASS systems over a little more than 3,800 sites
Systems relocated based on needs of Areas/Districts

## QUESTIONS



## MTAC MAIL PREP \& ENTRY FOCUS GROUP: PERIODICALS

## ACTION ITEMS

## SERVICE PERFORMANCE

## DELIVERY \& CUSTOMER SERVICE OPERATIONS

## OPEN DISCUSSION

## ACTION ITEMS

Provide update on no-shows at next MTAC and any potential reduction in no-shows resulting from recurring appointment reviews

Provide percent of Newspapers turnaround volume entered at SCF vs. origin

Industry to provide feedback on false-positive mailer irregularities

Investigate low pallet scans at DDU entry; what's being done to increase DDU scanning

## Provide update on no-shows at next MTAC and any potential

 reduction in no-shows resulting from recurring appointment reviews In the past 4 weeks, $\approx \mathbf{2 8 \%}$ of appointments were no shows- 26,971 of 97,484 total appointments

No shows utilize available appointment slots and volume

BMS reengaged for outreach to top opportunity mailers/schedulers

> Eliminate/minimize no shows by adjusting appointment times or cancelling unneeded appointments
(continued) Provide update on no-shows at next MTAC and any potential reduction in no-shows resulting from recurring appointment reviews

Request for volunteers to partner for no show and mail content improvements

- Send scheduler ID / mailer name / CRID to Christian.M.Rivera@usps.gov
(continued) Provide update on no-shows at next MTAC and any potential reduction in no-shows resulting from recurring appointment reviews

Example data: 06/05-07/05, mailer/CRID = 12.7\% no shows (354 no shows of 2790 appointments); breakdown by day of week and appointment details:

| Row Labels | Sum of NO SHOW BY DAY | Sum of \% NO SHOW PER DAY/MAILER |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUN | 29 | 7.82\% |  |  |  |  |  |  |
| MON | 54 | 18.11\% | APPT ID | APPT DTM | FAC ID | FAC NAME | LCLE KEY | NASS CODE |
| TUE | 67 | 23.46\% | 124111111 | 2019-06-19 11:00:00 | 100067441 | WASHINGTON NDC | V24594 | 202 |
| WED | 38 | 11.52\% | 124222222 | 2019-06-14 13:00:00 | 100101534 | SEMINOLE | 003322 | 32 H |
| THU | 46 | 14.81\% | 124433333 | 2019-06-21 07:00:00 | 100101556 | LITTLE ROCK P\&DC ANNEX | 003198 | 720AX |
| FRI | 39 | 11.93\% |  |  |  |  |  |  |
| SAT | 81 | 12.35\% |  |  |  |  |  |  |
| Grand Total | 354 | 100\% |  |  |  |  |  |  |

Provide percent of Newspapers turnaround volume entered at SCF vs. origin

## Not available - unable to distinguish Newspapers from other Periodicals

## Industry to provide feedback on false-positive mailer irregularities

## SERVICE PERFORMANCE

# IMB® Periodicals FY 15 thru FY 19TD Performance <br> By Quarter 

 quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.


| Q4TD thru 8/16/19 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Flats | 190,561,623 | 94.35\% | -4.16\% | 90.19\% | 91.80\% | 229,864,656 | -17.10\% | 89.79\% | 0.40\% |
| ADC Flats | 4,503,295 | 94.56\% | -3.74\% | 90.82\% | 91.80\% | 5,286,167 | -14.81\% | 91.00\% | -0.18\% |
| E2E Flats | 52,861,456 | 85.11\% | -2.50\% | 82.61\% | 91.80\% | 55,188,137 | -4.22\% | 82.62\% | 0.00\% |
| 2-Day | 7,864,355 | 93.66\% | -3.16\% | 90.51\% | 91.80\% | 9,244,279 | -14.93\% | 89.97\% | 0.53\% |
| 3-Day | 25,050,217 | 93.81\% | -2.46\% | 91.34\% | 91.80\% | 24,925,377 | 0.50\% | 90.34\% | 1.01\% |
| 4-Day | 34,291,665 | 87.83\% | -2.79\% | 85.04\% | 91.80\% | 34,002,782 | 0.85\% | 83.39\% | 1.65\% |
| 5-Day | 2,233,195 | 90.58\% | -2.41\% | 88.18\% | 91.80\% | 1,885,562 | 18.44\% | 87.93\% | 0.25\% |
| 6+ Day | 11,861,579 | 75.30\% | -2.23\% | 73.08\% | 91.80\% | 12,907,202 | -8.10\% | 76.67\% | -3.59\% |
| Total | 247,926,374 |  |  | 88.58\% | 91.80\% | 290,338,960 | -14.61\% | 88.45\% | 0.14\% |

[^4]| Score | Overall | Processing | LMI |
| :---: | :---: | :---: | :---: |
| FSS Zone On Time Rate | $88.41 \%$ | $92.41 \%$ | $-4.00 \%$ |
| Non-FSS Zone On Time <br> Rate | $88.77 \%$ | $92.66 \%$ | $-3.89 \%$ | POSTAL SERVICE®



## DELIVERY \& CUSTOMER SERVICE OPERATIONS

| Area | 6-Apr | 6-Jul | 3-Aug | 24-Aug | Trend |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Metro | $-1.8 \%$ | $-1.6 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Eastern | $-1.1 \%$ | $-1.6 \%$ | $-1.1 \%$ | $-1.2 \%$ |  |
| Great Lakes | $-1.5 \%$ | $-1.6 \%$ | $-1.5 \%$ | $-1.1 \%$ |  |
| Northeast | $-1.7 \%$ | $-1.4 \%$ | $-1.7 \%$ | $-1.8 \%$ |  |
| Pacific | $-0.9 \%$ | $-1.2 \%$ | $-0.9 \%$ | $-0.7 \%$ |  |
| Southern | $-1.4 \%$ | $-1.1 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| Western | $-1.2 \%$ | $-0.9 \%$ | $-1.2 \%$ | $-1.0 \%$ |  |
| National | $-1.4 \%$ | $-1.3 \%$ | $-1.3 \%$ | $-1.2 \%$ |  |


| Color Key |  |
| :--- | :--- |
| $\square$ | Last Mile Failure Rate GT 0\% |
| $\square$ | Last Mile Failure Rate -1 to $0 \%$ |
| $\square$ | Last Mile Failure Rate -10 to $-5 \%$ |
| $\square$ | Last Mile Failure Rate $<-10 \%$ |
| $\square$ |  |




Mail Category


QTD LMI Failure Rate Marketing Bundle Flats




## National BV Score by Area - Delivery Unit Level - QTD

| National Delivery Unit Bundle Visibility Performance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Area | Overall DU Score OFD / Expected New Bundles* | Improvement To SPLY | \% Bundles Distributed | Improvement To SPLY | DU with Inventory Complete Scan \% | Improvement To SPLY |
| NATIONAL | 94.00\% | 2.90\% | 96.30\% | 2.30\% | 97.70\% | 0.40\% |
| PACIFIC | 95.20\% | 4.20\% | 97.50\% | 3.00\% | 97.50\% | 0.60\% |
| SOUTHERN | 95.10\% | 2.70\% | 97.20\% | 2.40\% | 98.10\% | -0.10\% |
| GREAT LAKES | 94.80\% | 0.00\% | 97.00\% | 0.40\% | 97.50\% | -0.70\% |
| EASTERN | 94.30\% | 0.20\% | 96.30\% | 0.30\% | 97.90\% | -0.60\% |
| WESTERN | 94.20\% | 1.80\% | 96.50\% | 0.80\% | 97.80\% | 0.20\% |
| CAPITAL METRO | 92.90\% | 11.00\% | 94.80\% | 8.90\% | 98.00\% | 2.80\% |
| NORTHEAST | 90.10\% | 5.30\% | 93.60\% | 3.40\% | 96.50\% | 1.70\% |

[^5]Investigate low pallet scans at DDU entry; what's being done to increase DDU scanning

## Updated the Bundle Visibility SWI and service talks and put them in

 a Certification Activity

## ACTION ITEM - DDU Container Scanning - QTR 3 FY 2019



| Area | Total Sum of All Containers | Total Sum of Containers <br> with Scans | QTR 3 Total |
| :--- | :---: | :---: | :---: |
| CAPITAL METRO | 5114 | 1978 | $39 \%$ |
| EASTERN | 10269 | 5448 | $53 \%$ |
| GREAT LAKES | 5264 | 2559 | $49 \%$ |
| NORTHEAST | 8111 | 3387 | $42 \%$ |
| PACIFIC | 9819 | 5512 | $56 \%$ |
| SOUTHERN | 16031 | 8643 | $54 \%$ |
| WESTERN | 9978 | 5492 | $55 \%$ |
| National Total | 64586 | 33019 | $51 \%$ |

## ACTION ITEM - DDU Container Scanning - QTR 3 FY 2019

## Example:



| District | Total Sum of All Containers | Total Sum of Containers with Scans | QTR 3 Total |
| :--- | :---: | :---: | :---: |
| ATLANTA | 1759 | 585 | $33.3 \%$ |
| BALTIMORE | 915 | 393 | $43.0 \%$ |
| CAPITAL | 660 | 242 | $36.7 \%$ |
| GREATER S CAROLINA | 281 | 200 | $71.2 \%$ |
| GREENSBORO | 282 | 204 | $72.3 \%$ |
| MID-CAROLINAS | 130 | 80 | $61.5 \%$ |
| NORTHERN VIRGINIA | 627 | 163 | $26.0 \%$ |
| RICHMOND | 460 | 111 | $24.1 \%$ |
| Capital Metro Total | 5114 | 1978 | $38.7 \%$ |

## QUESTIONS




[^0]:    Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM

[^1]:    Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM

[^2]:    Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM

[^3]:    *The number of bundles scanned in the unit for distribution/Bundles that the plant scanned to the delivery unit

[^4]:    Note: Preliminary FY19 Q4 results through August 16, 2019. FY19 data sourced from Internal SPM.

[^5]:    *The number of bundles scanned in the unit for distribution/Bundles that the plant scanned to the delivery unit

